

EWS INTELLIGENCE SERVICES

How OSINT can deliver competitive
advantages and cost efficiencies
for your business





UNDERSTANDING CRITICAL THREATS

Knowledge is power.
Knowledge saves lives.
Knowledge is competitive advantage.
Knowledge protects your most valuable assets.

At EWS, we believe that our customers should be able to protect their personnel, equipment and infrastructure from harm. We can keep you informed of immediate threats in specific areas and the steps you can take to defeat them.

Our intelligence data is routinely relied upon to provide credible and up to date information on emerging trends in IED and RCIED threats in a searchable format.

We can give you access to tactical or strategic OSINT that will support your analysts in identifying threats and risks, and empower your decision-making process.

EWS is recognised by governments, defence and security departments and police/law enforcement agencies around the world as a key supplier of reliable open source threat intelligence data, threat analysis, threat reporting and threat-led training events.



HOW EWS CAN HELP YOUR BUSINESS



INTELLIGENCE
SERVICES
FROM EWS

The human touch

We do not use artificial intelligence to search and analyse open source intelligence data. Our subject matter experts have years' of experience in open source intelligence collection, analysis and reporting on IED and RCIED events. Every day they scrutinise a variety of open sources to identify real IED events.

Useable intelligence for the real world

We can provide you with tailored analysed open source intelligence reports, giving you a competitive advantage and saving valuable time.

Alternatively, your analysts can have individual access to our IED and RCIED data to produce reports based on their interpretations or merge our data with their own data.

Knowledge you can rely on

Previously, threat-led intelligence was unavailable to agencies outside of government circles, leaving commercial businesses in the dark.

When conducting business development strategies, making commercial decisions, or developing ECM equipment and the cross section of countermeasures, including the development of mission fill, you need information you can rely on. It is becoming increasingly difficult to get reliable, proactive and government-endorsed threat intelligence, that's why more companies are turning to EWS for reliable intelligence in the IED domain.

A lack of accurate and time-sensitive information has an impact which can be measured in a number of ways. The key to a successful project, be it equipment development or sales activities, depends very much on the availability of the relevant information at the start of and throughout a focussed activity. That's where EWS Intelligence Services can help you.

Who we work with

In addition to governments, defence, military, police/law enforcement agencies and NGOs, we also provide targeted threat information to security and insurance industries, the risk advisory sector and global commercial corporations who are developing operations and critical infrastructure.

Our information protects valuable assets

Our tailored OSINT information has been used for countermeasures development, mission fills and waveform development, Field Service Representative briefings and business development support.

INTELLIGENCE SERVICES FOR EQUIPMENT DEVELOPMENT



THREAT PROFILES

A solution to aid equipment development activities

Created with ECM equipment designers, manufacturers and waveform developers in mind, the EWS Threat Profiles are compiled from an unrivalled database of global RCIED events to provide you with a significant competitive advantage.

- ~ Driving waveform development
- ~ Informing local threat assessment
- ~ Focusing business development opportunities
- ~ Available globally 24/7 and continually refreshed
- ~ Tailored threat reports
- ~ Country, regional, theatre or defined geographical area threat profiles

Visit our website for more information:
www.solutions-ew.com

Regional threat profiles

The Threat Profile will detail:

- Prevalence
- Technology
- Availability of components
- Frequency bands
- Costs
- Perpetrator

Driving waveform development

EWS can provide data at the planning stage of ECM development projects. Waveform development can be based on this information. This data is constantly updated as relevant events are collected, thus increasing effectiveness and efficiency of decision making and decreasing the time taken to deliver new equipment and waveform options to market.

Informing local threat assessment

Providing you with an analysis of the data to supplement local threat profiles.

Know the threat, know your customer

Armed with the information in the Threat Profile, your Business Development Team will arrive at meetings knowing as much as possible about the latest threats being faced.

Focusing business development opportunities

Awareness of the latest activity and developments in RCIED events around the world, allows your R&D Team to focus their efforts on projects which best meet your customers' likely requirements.

INTELLIGENCE SERVICES FOR BUSINESS DEVELOPMENT



THREAT-LED BUSINESS DEVELOPMENT REPORT

A solution to aid business
development activities

Profitable opportunities come from being aware of the challenges and threats that your potential customers may be up against. We have created the Threat-Led Business Development Report (TLBD) to support your business development activities and help you forge stronger relationships with your customers.

- ~ The TLBD identifies funded opportunities for your business development teams to pursue
- ~ Know as much as your customers
- ~ Target the marketing of equipment and services
- ~ Follow global trends as they evolve
- ~ Choose to see events globally or by country, region or defined geographical area
- ~ Reliable and relevant intelligence data

Visit our website for more information:

www.solutions-ew.com

Driving business development

The TLBD Report provides data in an easy to interpret format at the inception of business development opportunities to allow for an informed presentation to potential customers.

With the information provided by the TLBD Report you can make informed decisions about where to focus business development activities.

Current and precise data at your fingertips

The TLBD Report will detail:

- Prevalence
- Technology types
- Tactics
- Techniques
- Procedures

Staying informed

Each monthly report provides your development team with a unique overview of the global prevalence of threat events.

Know the threat, know your customer

The information in the TLBD Report allows your Business Development Team to understand the unique challenges being faced by your customers and respond accordingly.

Target marketing of equipment and services

The TLBD Report will keep you apprised of the latest activity and developments in threat events around the world, giving you vital knowledge for equipment sales and future product development.

ADDITIONAL INTELLIGENCE SERVICES



ADDITIONAL INTELLIGENCE SERVICES FROM EWVS

Open Source Threat Database

The Open Source Threat Database (OSTD) is an online, secure database that catalogues global IED, RCIED and Command Initiated events. This events data is cross referenced with device-specific technical data.

The database is updated daily with new records being added and old records being updated as more information becomes available.

The data in the OSTD is gathered from a variety of open sources and is therefore unclassified.

Request For Information (RFIs)

- ~ Technical reports
- ~ Quick look reports
- ~ In depth reports
- ~ Monthly and quarterly reports
- ~ PowerPoint presentations
- ~ Expert analysis available

Counter Measures Development

- ~ Research and development
- ~ Requirements definition
- ~ Equipment recommendation
- ~ Waveform creation
- ~ Technical verification and validation

Individual solutions for you

The majority of our intelligence work is tailored to our customers' requirements, so please contact us to discuss your specific requirements or visit our website for more information.

Our key products

- ~ RCIED Threat Profile
- ~ Threat-Led Business Development Report
- ~ Threat analysis and reporting
- ~ RCIED quarterly technical report
- ~ Global threat and risk analysis
- ~ Open Source Intelligence collection, analysis and reporting
- ~ Open Source Threat Database, a 24/7 global IED portal
- ~ Market analysis by our subject matter experts

Request a demonstration

We would be delighted to speak to you and understand the challenges you are facing, to allow us to offer solutions to help you. We can provide sample reports, demonstrations and trial logons on request.

EWS LTD

**Jubilee House
Long Bennington Business Park
Long Bennington
NG23 5JR**

+44 (0) 1636 550 490

www.solutions-ew.com | info@solutions-ew.com

